

	ACT! 6.0	ACT! 2005	ACT! 2006	ACT! 2007	ACT! 2008
Prospect and Customer Communications					
Built-in spell checker	✓				
Improved Mail Merge	✓				
Validate and correct addresses during Mail Merge	✓				
ACT! E-mail Find	✓				
Use ACT! as Outlook address book	✓				
ACT! E-mail Client integrated with Outlook®, Outlook Express, or Lotus Notes®		✓			
Create ACT! Contacts from Outlook e-mail ⁵	✓	✓	✓		
Attach Outlook e-mail to ACT! Contacts ⁵	✓	✓	✓		
Specify default history types and create ACT! history from Outlook ⁵	✓	✓	✓		
Use flexible Outlook Rules in ACT!	✓	✓	✓	✓	✓
Last E-mail field	✓	✓	✓		
En Masse E-mail attaching	✓	✓	✓	✓	✓
E-mail send from the Notes Preview Pane	✓	✓	✓	✓	✓
Dashboards and Reporting					
ACT! Dashboard	✓	✓	✓	✓	
ACT! Premium Dashboard with team views	✓	✓	✓	✓	
20+ preformatted/streamlined sales reports	✓				
Graphical sales pipeline with drill down to see opportunity details	✓				
Data Sharing and Security					
Group scheduling	✓				
Manage resources including conference rooms and equipment	✓				
Five security levels	✓				
Mark Notes and Opportunities as private	✓				
Secure Notes, History, and Opportunities en masse	✓	✓	✓		
Field level security	✓	✓	✓		
Company security ⁶	✓	✓	✓	✓	
Group and Company security ⁷	✓	✓	✓	✓	
Customization					
Share drop-down lists across different fields	✓				
Field types – Picture, Yes/No, Memo, E-mail	✓				
Customizable drop-downs; utilize multi-select values ⁴	✓				
Customizable Priority, Activity, and History types ⁴	✓				
Customizable opportunity field names and types with drop-down lists ⁴	✓	✓			
Administration					
Scalability to accommodate larger teams ⁸	✓				
View team memberships ⁴	✓	✓			
Grant Contact access en masse ⁴	✓	✓			
Lookup Contacts by access	✓	✓			
Custom user permissions	✓	✓			
Automatic database sync and backup ⁴	✓	✓			
Automatic database maintenance ⁴	✓	✓	✓		
Password rules	✓	✓	✓		
Query-based sync	✓				
Improved administration for remote users ⁴	✓	✓			
Support for Non-Local Machine Administrators ^{9 4}	✓	✓			
Silent Install ¹⁰	✓	✓			
ACT! Scheduler in ACT!	✓	✓	✓	✓	✓
ACT! Scheduler with hourly options ¹¹	✓	✓	✓	✓	✓
Simplified installation of a remote database	✓	✓	✓	✓	✓
Streamlined sync progress bar	✓	✓	✓	✓	✓
Option to exclude attachments from backups ¹¹	✓	✓	✓	✓	✓
Quick info for logged-in users	✓	✓	✓	✓	✓

